

Invitation to Bid



Mogadishu Office, Somalia.
Waaberi District, Off Airport Road,
Behind Turkey Polytechnic School.

28th September 2026

To: Interested and qualified bidders

Invitation to Bid No.: ITB-SOM-CO-2026-010 Purchase Agreement for the Provision of training venues and catering service and hotel accommodations for DRC Baidoa and Beletweyne Offices

Dear Sir/Madam:

The Danish Refugee Council (DRC) has received a grant from various donors for the implementation of the humanitarian aid operation in Somalia. Part of this operation includes the provision of hotel accommodations, training venues and catering service. Therefore, the DRC requests all Interested Bidders to submit price bid(s) for the supply of the item(s) listed on the attached DRC Bid Form Annex A.

I. TENDER DETAILS

The Tender details are as follows:

Line	Item	Time, date, address as appropriate
1	ITB published	28 th September 2026
2	Closing date for clarifications	6 th October 2026 Time: 16:30 East Africa Time -13:30 UTC Time
3	Closing date and time for receipt of bids	11 th October 2026 Time: 11:59 East Africa Time – 08:59 UTC Time
4	Tender Opening Location	DRC Mogadishu Office/Virtually through Microsoft Teams
5	Tender Opening Date and time	13 th October 2026 - 10:00AM EAT

PLEASE NOTE: NO BIDS WILL BE ACCEPTED AFTER THE ABOVE CLOSING TIME AND DATE

II. IMPORTANT INFORMATION REGARDING THIS ITB:

- This ITB is launched for the purpose of establishing a framework agreement with the supplier for the provision of training venues, catering service and hotel accommodations for DRC Somalia offices in Beletweyne and Baidoa Offices for a period of 24 months with the possibility to be extended for another 12 months based on Satisfactory Service delivery.
- To participate in the FWA, respondents will need to be successful in this tender exercise. When an FWA is established with a supplier, the purchasing mechanism will be based on a Purchase Order for a specified period of time and

schedule of services - so when DRC requires a service, a Purchase Order will be sent to the supplier to contract each specific order and confirm terms. Each Purchase Order will be an individual contract based on the agreed terms in the FWA and governing terms and conditions in the Purchase Order and DRC General Conditions of Contract.

- This Framework agreement consisting of four Lots:
 - **Lot 1 - Provision of training venue and catering service for DRC Beletweyne Office**
 - **Lot 2 - Provision of hotel accommodations for DRC Beletweyne Office**
 - **Lot 3 - Provision of training venue and catering service for DRC Baidoa Office**
 - **Lot 4 - Provision of hotel accommodations for DRC Baidoa Office**
- 2) Bidders are allowed to apply for one lot or all lots.
 - 3) Bidders applying for any of the four lots must have Physical presence in the area where they apply for.
 - 4) The specifications can be found in Annex A.1 - Technical Bid form, Annex A2 – Financial Bid Form.
 - 5) Each Lot will be evaluated separately.
 - 6) A Framework agreement is not binding for DRC to place any Purchase Orders. DRC will place orders with the awarded supplier based on the agreement as per its requirement.
 - 7) DRC may choose to cancel the agreement if deemed necessary.
 - 8) DRC may choose to split the contract award to more than one supplier.
 - 9) The provision of the service shall be within 3 Days of placing order.
 - 10) No advance payment will be paid to the awarded supplier. The awarded supplier is expected to mobilize its own resources to deliver the agreed services.

III. SELECTION AND AWARD CRITERIA

The criteria for awarding contracts resulting from this Tender is based on 'best value for money'. For the purpose of all tenders DRC defines best value for money as:

Best value for money should not be equated with the lowest initial bid option. It requires an integrated assessment of technical, organizational and pricing factors in light of their relative importance (i.e. reliability, quality, experiences, and reputation, past performance, cost/fee realism, delivery time, reasonableness, need for standardization, and other criteria depending on the item to be procured).

For all bids deemed technically compliant as per the specification stipulated in Annex A– Statement of Works, DRC will give a weighted combined technical and financial score. The weighted score will determine the contract award.

A. Administrative Evaluation

A bid shall pass the administrative evaluation stage before being considered for technical and financial evaluation. Bids that are deemed administratively non-compliant may be rejected. Documents listed below shall be submitted with your bid.

The Administrative compliance is generally decided during the opening session. Bids that are not compliant will not be assessed further.

Bidders should ensure:

- 1) The bid has been received on time and according to the requested format
- 2) The price offer is enclosed in a separate envelop/email
- 3) Presence of all mandatory documents listed in the following section

- 4) Documents are properly **filled and signed & stamped**
- 5) Additional important supporting documents are also present to help assess the bid.
- 6) Bidders must pay special care to the below mandatory requirements.
- 7) Failure to comply with these requirements will disqualify their Bids!

#	Annex #	Document	Instructions
1	A.1	Bid Form (Technical)	Complete ALL sections in full, sign, stamp and submit only for the Lot(s) Applied (Submit in Technical Bid envelope/email) (Mandatory)
2	A.2	Bid Form (Financial)	Complete ALL sections in full, sign, stamp and submit only for the Lot(s) Applied Submit it in a separate envelope or email, marked clearly (Financial Bid). (Mandatory)
3	B	Tender and Contract Award Acknowledgement Certificate	Complete ALL sections in full, sign, stamp and submit in technical bid Email/Envelope (Mandatory)
4	C	DRC General Conditions of Contracts	Reference documents: sign, stamp and submit signed and stamped copy in technical bid envelope (will be required at the signing of contract)
5	D	DRC Supplier code of conduct	Complete ALL sections in full, sign, stamp and submit in technical bid Email/Envelope (Mandatory)
6	E	Supplier Profile and Registration Form	Complete ALL sections in full, sign, stamp and submit in the technical bid Email/Envelope (Mandatory)
7	F	Past Experiences and References	Complete ALL sections in full, sign, stamp and submit only for the Lot(s) Applied (Submit in Technical Bid envelope/email) (Mandatory)
LEGAL DOCUMENTS			
10	N/A	Valid Company Registration or Trade Licenses from Local/Regional Administration	Submit a Copy of a Valid Company Registration. (Note that Bidders will only be considered for Lots/Locations where they are able to provide Valid Company Registration Certificates issued by that Local Authority)
11	N/A	Tax Clearance / Compliance Certificates	Submit a Copy of a Valid Tax Clearance/Compliance Certificate. (Note that Bidders will only be considered for Lots/Locations where they are able to provide Valid Tax Clearance Certificates issued by that Local Authority.

Failure to Submit any Mandatory Documents will lead to disqualification of your bid

B. Technical Evaluation

To be technically acceptable, the bid shall meet or exceed the stipulated requirements and specifications in the ITB. A Bid is deemed to meet the criteria if it confirms that it meets all mandatory conditions, procedures and specifications in the ITB without substantially departing from or attaching restrictions with them. If a Bid does not technically comply with the ITB, it will be rejected.

The technical criteria are stipulated in Annex A.1 – Technical Bid Form.

Technical criteria #	Technical criteria	Weighting in technical evaluation [Total 100%]
1	<u>Proof of Experience for Similar Works</u> <u>The Bidder is required to provide a minimum of 3 Service Contracts/purchase Orders for the lot(s) applying; the contracts must have been executed within the last 5 years (From 2021 – Date) and must be for similar services within the area of application and should be with INGOs, LNGOs and any UN Agencies.</u> 3 relevant Previous Contracts - Pass Less than 3 relevant Previous Contracts - Fail	40%
2	<u>Offered Delivery Timeline</u> <u>Bidders to provide realistic timeline for Delivery of such items after placing a Purchase Order. This should be indicated on Annex A – Technical bid Form</u> Within 3 Days - Pass More than 3 Days - Fail	20%
3	<u>Proof of Financial Capacity</u> <u>The Bidder is required to provide a copy of the company Bank Statement for the last one Year (From Sept 2025 to August 2026) or Audited Financial Statement for the Year ending December 2025</u> <u>A Minimum Turnover of 5,000 USD is required</u> Bank Statement with Turnover of \$5,000 and above – Pass Bank Statement with turnover of below \$5,000 - Fail	20%
4	<u>Site visit and assessment of the location and building</u> <u>DRC shall conduct a site visit assessment for Bidders who qualify for the technical evaluation</u> <u>For training venue/refreshment/lunch: the assessment covers venue adequacy and cleanliness, restrooms, prayer areas, catering hygiene, and building safety.</u> <u>For accommodation: the assessment covers room and restroom cleanliness, water availability, safety/security measures, common area cleanliness, and dining hygiene where applicable.</u> Property meets DRC's minimum standards for the relevant category (training venue or accommodation) as assessed above – Pass Property/venue does not meet DRC's minimum standards for the relevant category - Fail	20%

C. Financial Evaluation

All bids that pass the Technical Evaluation will proceed to the Financial Evaluation. Bids that are deemed technically non-compliant will not be financially evaluated.

- Prices include all taxes and fees, including VAT.
- Clearly mention the currency of the offer to be USD.
- Crosscheck all calculations and indicate the grand total.
- Price offer must be signed and stamped.

IV. TENDER PROCESS

The following processes will be applied to this Tender:

- Tender Period
- Tender Closing
- Tender Opening
- Administrative Evaluation
- Technical Evaluation
- Financial Evaluation
- Contract Award
- Notification of Contract Award

V. TENDER PURPOSE:

The purpose of this ITB is to solicit competitive offers for the provision of Provision hotel accommodations, training venues and catering service for DRC Somalia. The outcome of this ITB is to sign a two-year Framework Agreement with fixed prices.

The Call for Tenders aims to select reliable supplier(s).

Total quantities mentioned in this Call for Tenders are estimates of DRC's needs and can in no case be considered as a firm commitment from DRC.

Each delivery will be triggered by a Service Order issued by DRC and will be submitted to the conditions of the Framework Agreement.

VI. SUBMISSION OF BIDS

Bidders are solely responsible for ensuring that the full bid is received by DRC in accordance with the ITB requirements, prior to the specified date and time mentioned above. DRC will consider only those portions of the bids received prior to the closing date and time specified.

- A. All responsive Bids shall be written on the DRC Bid Form (Annex A.1 and A.2).
- B. Beyond the DRC Bid Form the DRC Bid Form, the following documents shall be contained with the bid:
 - 1) Tender & Contract Award Acknowledgment Certificate (Annex B), and the Supplier Profile and Registration form (Annex E), plus any other documents required.
 - 2) Valid company's registration document and Tax Clearance
 - 3) Supplier Code of Conduct
 - 4) Reference List
 - 5) Copy of previous contracts for similar supplies or works within the last 5 years
 - 6) Copy of updated bank statements and/or auditors reports for the last 2 years.
- C. Bids not submitted on Annex A, or not received before the indicated time and date as set forth on page 1, or delivered to any other email address, or physical address will be disqualified
- D. Bids submitted by mail, email or courier by so are at the Bidders risk, and DRC takes no responsibility for the receipt of such Bids.
- E. Bidders are solely responsible for ensuring that the full Bid is received by DRC in accordance with the ITB requirements.

A. Hard Copy:

Hard copy Bids shall be separated into 'Financial Bid' and 'Technical Bid':

- The Financial Bid shall only contain the financial bid form, Annex A.2
- The Technical Bid shall contain all other documents required by the tender as mentioned in section A. Administrative Evaluation, but excluding any pricing information
- Each part shall be placed in a sealed envelope, marked as follows:

Each part shall be placed in a **sealed** envelope, marked as follows:

ITB No.: ITB-SOM-CO-2026-010 – Provision of hotel services TECHNICAL BID Bidder Name:
--

ITB No.: ITB-SOM-CO-2026-010 – Provision of hotel services FINANCIAL BID Bidder Name:
--

Both envelopes shall be placed in an outer **sealed** envelope, addressed and delivered to:

ITB No.: ITB-SOM-CO-2026-010 – Provision of hotel services Danish Refugee Council (DRC)
--

Note: Technical and Financial Bids must be separated into two separate sealed envelopes and any technical and financial bids submitted not in separated sealed envelopes, will be rejected and excluded

B. Email submission

Bids can be submitted by email to the following dedicated, controlled, & secure email address: tender.som@drc.ngo

1. When Bids are emailed, the following conditions shall be complied with:

- a) The ITB number shall be inserted in the Subject Heading of the email
 - b) Separate emails shall be used for the 'Financial Bid' and 'Technical Bid', and the Subject Heading of the email shall indicate which type the email contains
 - The financial bid shall only contain the financial bid form, Annex A.2- and Annex A2-b
 - The technical bid shall contain all other documents required by the tender, but excluding all pricing information
 - c) Bid documents required shall be included as an attachment to the email in PDF, JPEG, TIF format, or the same type of files provided as a ZIP file. Documents in MS Word or excel formats, will result in the bid being disqualified.
 - d) Email attachments shall not exceed 4MB; otherwise, the bidder shall send his bid in multiple emails.
 - e) Failure to comply with the above may disqualify the Bid.
2. DRC is not responsible for the failure of the Internet, network, server, or any other hardware, or software, used by either the Bidder or DRC in the processing of emails.
 3. DRC is not responsible for the non-receipt of Bids submitted by email as part of the e-Tendering process.
 4. Bids can be submitted in one of two ways; hardcopy or electronically. If the Bidder submits a Bid in both Hardcopy and electronically, DRC will choose the version that is the most advantageous to DRC.

VII. SUBMISSION OF SAMPLES

N/A

VIII. COMPLETION OF BID FORM

A. Prices Quoted

Any discount offered shall be included in the Bid price.

Unless otherwise requested all Bids shall state if the prices quoted are not DDP (Incoterms 2020).

B. Currency

The currency of the Bid shall be in **USD**. No other currencies are acceptable.

C. Language

The Bid Form, and all correspondence and documents related to this ITB shall be in English.

D. Presentation

Bids should be clearly legible. Prices entered in lead pencil **will not** be considered. All erasures, amendments, or alterations shall be initialed by the signatory to the Bid. Do **not** submit blank pages of the Bid Form and/or schedules which are unnecessary for your offer. All documentation shall be written in English. All Bids shall be signed by a duly authorized representative of the Bidder.

E. Split Awards

DRC reserves the right to split awards.

F. Validity Period

Bids shall be valid for at least the minimum number of days specified in the ITB from the date of Bid closure. DRC reserves the right to determine, at its sole discretion, the validity period in respect of Bids which do not specify any such maximum or minimum limitation.

IX. ACCEPTANCE

DRC reserves the right, at its sole discretion, to consider as invalid or unacceptable any Bid which is a) not clear; b) incomplete in any material detail such as specification, terms delivery, quantity etc.; or c) not presented on the Bid Form – and to accept or reject any amendments, withdraws and/or supplementary information submitted after the time and date of the ITB Closure.

X. AWARD OF CONTRACTS

This ITB does not commit DRC to award a contract or pay any costs incurred in the preparation or submission of Bids, or costs incurred in making necessary studies for the preparation thereof, or to procure or contract for services or goods. Any bid submitted will be regarded as an offer made by the Bidder and not as an acceptance by the Bidder of an offer made by DRC. No contractual relationship will exist except pursuant to a written contract document signed by a duly authorized official of DRC and the successful Bidder.

DRC may award contracts for part quantities or individual items. DRC will notify successful Bidders of its decision with respect to their Bids as soon as possible after the Bids are opened. DRC reserves the right to cancel any ITB, to reject any or all Bids in whole or in part, and to award any contract.

Suppliers who do not comply with the contractual terms and conditions including delivering different products and of different origin than stipulated in their Bid and covering contract may be excluded from future DRC ITBs.

XI. CONFIDENTIALITY

This ITB or any part hereof, and all copies hereof shall be returned to DRC upon request. This ITB is confidential and proprietary to DRC, contains privileged information, part of which may be copyrighted, and is communicated to and received by Bidders on the condition that no part thereof, or any information concerning it may be copied, exhibited, or furnished to others without the prior written consent of DRC, except that Bidders may exhibit the specifications to prospective subcontractors for the sole purpose of obtaining offers from them. Notwithstanding the other provisions of the ITB, Bidders will be bound by the contents of this paragraph whether or not their company submits a Bid or responds in any other way to this ITB.

XII. COLLUSIVE BIDDING AND ANTI-COMPETITIVE CONDUCT

Bidders and their employees, officers, advisers, agent or sub-contractors shall not engage in any collusive bidding or other anti-competitive conduct or any other similar conduct, in relations to:

- The preparation of submission of Bids,
- The clarification of Bids,
- The conduct and content of negotiations,
- Including final contract negotiations,

In respect of this ITB or procurement process, or any other procurement process being conducted by DRC in respect of any of its requirements.

For the purpose of this clause, collusive bidding, other anti-competitive conduct, or any other similar conduct may include, among other things, the disclosure to, exchange or clarification with, any other Bidder, person or entity, of information (in any form), whether or not such information is commercial information confidential to DRC, any other Bidder, person or entity in order to alter the results of a solicitation exercise in such a way that would lead to an outcome other than that which would have been obtained through a competitive process.

XIII. IMPROPER ASSISTANCE

Bids that, in the sole opinion of DRC, have been compiled:

- With the assistance of current or former employees of DRC, or current or former contractors of DRC in violation of confidentially obligations or by using information not otherwise available to the general public or which would provide a non-competitive benefit,
- With the utilization of confidential and/or internal DRC information not made available to the public or to the other Bidders,
- In breach of an obligation of confidentiality to DRC, or contrary to these terms and conditions for submission of a Bid, shall be excluded from further consideration

Without limiting the operation of the above clause, a Bidder shall not, in the absence of prior written approval from DRC, permit a person to contribute to, or participate in, any process relating to the preparation of a Bid or the procurement process, if the person has at any time during the 6 months immediately preceding the date of issue of this ITB was an official, agent, functionary, or employee of, or otherwise engaged by, DRC and was engaged directly, or indirectly, in the planning or performance of the requirement, project, or activity to which this ITB relates.

XIV. CORRUPT PRACTICES

DRC has zero tolerance for corruption.

The Bidder represents and warrants that neither it nor any of its potential subcontractors are engaged in any form of corruption, defined by DRC as the misuse of entrusted power for private gain.

This definition is not limited to interactions with public officials and covers both attempted and actual corruption, as well as monetary and non-monetary corruption. The definition includes, but is not limited to, corruption in the form of: facilitation payments, bribery, gifts constituting an undue influence, kickbacks, favouritism, cronyism, nepotism, extortion, embezzlement, misuse of confidential information, theft, and various forms of fraud, such as forgery or falsification of documents, and financial or procurement fraud. No offer, payment, consideration or benefit of any kind, which could be regarded as an illegal or corrupt practice, shall be made, promised, sought or accepted – directly or indirectly – as an inducement or reward in relation to activities funded by DRC, including tendering, award or execution of contracts. DRC reserves the right, without prejudice to any other right or remedy available to it, according to any violation of this clause to immediately reject the submitted offer, and to take such additional action, civil and/or criminal, as may be appropriate.

The Bidder agrees to accurately communicate DRC's policy with regards to Anti- Corruption to Third Parties. The Bidder furthermore agrees to inform DRC immediately of any suspicion or information it receives from any source alleging a violation of this policy to the contact details of the specific DRC country operations via www.drc.ngo/where-we-work, or via DRC's Code of Conduct Reporting Mechanism: www.drc.ngo/relief-work/concerns-complaints/code-of-conduct-reporting-mechanism. Reports of suspected corruption can also be reported directly to DRC HQ at c.o.conduct@drc.ngo.

XV. CONFLICT OF INTEREST

A Bidder shall not, and shall ensure that its employees, officers, advisers, agents or subcontractors do not place themselves in a position that may, or does, give rise to an actual, potential or perceived conflict of interest between the interests of DRC and the Bidder's interests during the procurement process.

If during any stage of the procurement process or performance of any DRC contract a conflict of interest arises, or appears likely to arise, the Bidder shall notify DRC immediately in writing, setting out all relevant details of the situation, including

those cases in which the interests of the Bidder conflict with the interests of DRC, or cases in which any DRC official, employee or person under contract with DRC may have, or appear to have, an interest of any kind in the Bidder's business or any kind of economic ties with the Bidder. The Bidder shall take steps as DRC may reasonably require, to resolve or otherwise deal with the conflict to the satisfaction of DRC.

XVI. WITHDRAWAL/MODIFICATION OF BIDS

Requests to withdraw a Bid after the Bid closure time shall not be honoured.

Withdrawal of a Bid may result in your suspension or removal from the DRC suppliers List.

A Bidder may modify its Bid prior to the ITB closure. Any such modification shall be submitted in writing and in a sealed envelope, marked with the original Bid number. No modification shall be allowed after the ITB closure.

XVII. LATE BIDS

All Bids received after the ITB closure will be rejected.

XVIII. OPENING OF THE ITB

The Tender Opening will take place at the time and location stated above.

Any attempt by a Bidder to influence the Evaluation Committee in the process of examination, clarification, evaluation and comparison of tenders, to obtain information on how the procedure is progressing or to influence DRC in its decision concerning the award of the contract will result in the immediate rejection of the tender.

XIX. CONDITIONS OF CONTRACT

All Bidders shall acknowledge that the DRC General Conditions of Contract for the Procurement of Goods, or Services, or the Special Conditions of Contract, as applicable, are acceptable.

XX. CANCELLATION OF THE ITB

In the event of an ITB cancellation, Bidders will be notified by DRC. If the ITB is cancelled before the outer envelope of any Bid has been opened, the sealed envelopes will be returned, unopened, to the Bidders

The ITB may be cancelled in the following situations:

- where no qualitatively or financially worthwhile Bid has been received or there has been no response at all;
- the economic or technical parameters of the project have been fundamentally altered;
- exceptional circumstances or force majeure render normal performance of the project impossible;
- all technically compliant Bids exceed the financial resources available; or
- there have been irregularities in the procedure, in particular where these have prevented fair competition.

DRC shall not be liable for damages, whatever their nature (in particular damages for loss of profits) or relationship to the cancellation of an ITB, even if DRC has been advised of the possibility of damages. The publication of a procurement notice does not commit DRC to implement the programme or project announced.

XXI. QUERIES ABOUT THIS ITB

For queries on this ITB, please contact the Procurement Manger, rfq.som@drc.ngo

All questions during the tender period, as well as the associated answers, will be shared with all suppliers invited, or for open tenders published at: www.somalijobs.com

XXII. ITB DOCUMENTS

This ITB document contains the following:

This covering Letter

1. This covering Letter
2. Annex A.1 - DRC Bid Form -Technical bid – Lot 1 – Beletweyne.
3. Annex A.1 - DRC Bid Form – Technical bid – Lot 2 Baidoa
4. Annex A.2 - Bidding Form- Financial bid – Lot 1 – Beletweyne.
5. Annex A.2 - Bidding Form – Financial bid – Lot 2 – Baidoa.
6. Annex B - Tender and Contract Award Acknowledgment Certificate
7. Annex C - DRC General Conditions of Contracts
8. Annex D - DRC Supplier Code of Conduct
9. Annex E - Supplier Profile and Registration
10. Annex F - Reference List

Under DRC's Anticorruption Policy Bidders shall observe the highest standard of ethics during the procurement and execution of such contracts. DRC will reject a Bid if it determines that the Bidder recommended for award, has engaged in corrupt, fraudulent, collusive, or coercive practices in competing for, or in executing, the Contract.

Yours sincerely,

DRC Supply Chain Department.
